



KUKA & BEET sign Value Added Reseller (V.A.R.) Agreement

Augsburg/ Sterling Heights/ Hanover, April 17, 2017 - KUKA announced today that they have joined forces with BEET LLC. This agreement is part of KUKA's Industrie 4.0 strategy. KUKA will now be able to leverage BEET's industrial IoT technology as another tool in their Industrie 4.0 Ecosystem and to offer BEET technology on KUKA solutions to add a unique value to its customers.

“We are excited to work with KUKA, whose global industrial leadership in automation systems will further strengthen BEET's presence in the global market. This will allow OEMs to access BEET IoT solutions with a respected and established leader standing behind it”, said Ronny Chiang, President BEET Analytics Technology.

With this technology KUKA's customers will enjoy improved Overall Equipment Efficiency (OEE) and will be able to lower maintenance cost by utilizing BEET's predictive capabilities.

„Leveraging BEET Analytics proprietary technology, KUKA will create and offer completely new services and applications for customers, increasing their efficiency and improving productivity”, said Larry Drake, CEO at KUKA Systems Group.

„Our experts are developing customized solutions to make sure your new business concepts are successful. In addition to that, KUKA already provides solutions today for future service-based business models with networking and flexibility as enablers” said Frank Klingemann, President and CEO of KUKA Systems GmbH. Backed by data transparency and consistency on the shop floor, digital services can for example increase customer added value by improving cycle time or availability.

KUKA Aktiengesellschaft

Ihre Ansprechpartnerin:
Katrin Stuber-Koeppe
Pressesprecherin
Leiterin Corporate
Communications

T +49 821 797 3722
F +49 821 797 5213

press@kuka.com

Jane.Thompson@KUKAAnao.com

Josephin Schmidt
Manager Communications
Marketing | Communications

T +49 821 797 1959
F +49 821 797 1951

Josephin.Schmidt@KUKA.com



KUKA Aktiengesellschaft

KUKA is a global automation corporation with sales of around 3 billion euro and around 13,000 employees. As leading global supplier of intelligent automation solutions KUKA offers its customers in the automotive, electronics, consumer goods, metalworking, logistics/e-commerce, healthcare and service robotics industries everything they need from a single source: from components and cells to fully automated systems. The KUKA Group is headquartered in Augsburg.

KUKA Systems is part of the KUKA Group and the reliable specialist for innovative joining and forming processes for a wide range of materials as well as one of the world's leading suppliers of automated production and assembly solutions for sustainable industrial manufacturing. The international system integrator stands out in systems, and special-machine engineering thanks to customer focus, technological leadership and superior solutions. About BEET Analytics Technology

About BEET Analytics Technology

BEET Analytics Technology is a Smart Manufacturing solution provider founded in June, 2011 and provides Process Visibility System (PVS) built upon ENVISION, the software created by BEET. PVS is a new way to manage the manufacturing shop floor. It helps to transform the shop floor culture from reactive to proactive and enables predictive maintenance. The solution implemented through PVS will maximize the capacity of existing assets by reducing the unplanned downtime and increasing the production throughput, helping sustain higher throughput by providing pinpoint and accurate information to the right people at the right time. ENVISION takes advantage of its proprietary technology to collect, process and present data down to the motion of each device of a production line. ENVISION plays the vital role for manufacturers pursuing Industrial IoT, which, in turn, leads to Industry 4.0.