



KUKA strategy convinces shareholders: Executive Board and Supervisory Board granted discharge with large majority

Augsburg, June 6, 2018

- ***Shareholders grant discharge to the Executive Board and Supervisory Board with large majority***
- ***Dividend of €0.50 per share approved***
- ***Solid end to the financial year with record sales revenues***
- ***Investment in further growth***

At the Annual General Meeting of KUKA AG in Augsburg on June 6, 2018, the shareholders approved the items on the agenda with a large majority. They granted discharge to the members of the Executive Board and Supervisory Board for the 2017 financial year. The shareholders also followed the proposal of the Executive Board and Supervisory Board to pay a dividend of €0.50 per entitled share for the 2017 financial year. At this year's Annual General Meeting, the shareholders' representatives to the Supervisory Board were duly elected. The following

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were elected: Dr. Andy Gu, Paul Fang, Prof. Dr. Henning Kagermann, Françoise Liu, Dr. Myriam Meyer and Alexander Tan.

The employee representatives were already elected by the employees back in April.

Solid end to the financial year – Sales revenues at record level

KUKA completed the 2017 financial year with successful results, even exceeding the previous year's figures by a considerable margin in some cases. The volume of orders received reached a new record value of €3.6 billion, benefiting from growth in China and North America in particular. Sales revenues totaled €3.5 billion, up 18% on the figure for the previous year (2016: €3.0 billion). The EBIT margin before purchase price allocations and growth investments was 4.3%. Individual projects in the Systems division in Augsburg and measures for increasing profitability at Systems in Augsburg produced an impact on earnings amounting to around €40 million. Earnings after taxes totaled €88.2 million, up slightly on the previous year's figure (2016: €86.2 million).

Investments in growth and new market requirements

In order to consolidate the company's position as an innovation leader in the long term and to tap additional areas of growth, KUKA will be investing in Group-wide issues such as digitization, Industrie 4.0, mobility, human-machine collaboration, general industry and the growing Asian market. "Globalization – digitization – intelligent automation: these trends are changing our world and KUKA is at the



heart of it all,” said CEO Dr. Till Reuter at the Annual General Meeting. “With new products, such as the LBR iisy, our easy-to-use robot for simple human-machine collaboration, and the connection to the digital world, new automation concepts are possible. Artificial intelligence will accelerate this development. Today, we are laying the groundwork for tapping new technologies and continuing to invest in our innovative capabilities in order to remain globally successful in the long term and benefit from new market areas.”

Business development – guidance for 2018

KUKA has grown immensely in recent years and positioned itself well in the market. In the first quarter, KUKA recorded orders received totaling €900.2 million. For the 2018 financial year, KUKA anticipates sales revenues in excess of €3.5 billion and an EBIT margin of around 5.5% before purchase price allocations, growth investments and restructuring costs. KUKA is investing across all divisions in areas such as digitization, Industrie 4.0, mobility and human-machine collaboration. Globally, the company is focusing particularly on China and the Asian market.

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KUKA is a global automation corporation with sales of around 3.5 billion euro and roughly 14,200 employees. As one of the world’s leading suppliers of intelligent automation solutions, KUKA offers customers everything they need from a single source: from components and cells to fully automated systems for the automotive, electronics, consumer goods, metalworking, logistics/e-commerce, healthcare and service robotics industries. The Group is headquartered in Augsburg.