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Strong start for KUKA in 2022 despite supply crisis

- **Customers worldwide are investing heavily in robotics and automation.**
- **Orders received in the first quarter increased by 42.0% year-on-year to around €1.3 billion.**
- **Sales revenues exceeded the prior-year figure by 18.3%.**
- **High capacity utilization: book-to-bill ratio rises to 1.48.**
- **Difficult economic environment poses challenges for KUKA.**

KUKA Aktiengesellschaft

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Augsburg, April 27, 2022 – KUKA has made a successful start into the new fiscal year and significantly increased orders received and sales revenues between January and March 2022.

KUKA Group recorded orders worth nearly €1.3 billion, up 42.0% (Q1/21: €890.5 million) and revenues rose by 18.3% to €853.4 million (Q1/21: €721.6 million). Furthermore, KUKA increased earnings before interest and taxes (EBIT) to €19.0 million (Q1/21: €8.2 million), with an EBIT margin of 2.2% (Q1/21: 1.1%).

All business units contributed to this strong performance with double-digit growth. In **China**, for example, orders received almost doubled and revenues increased by 61.2%. The **Systems** division also served more customers with automation solutions, with demand picking up in both North America and Europe.

The **Robotics** division achieved its highest quarterly figure to date, with orders worth almost €400 million. Robotics not only acquired customers in the traditional automotive sector, but also won contracts in growing general industry markets such as the consumer goods sector.



“KUKA has made a successful start into the new fiscal year, and our products and solutions are in greater demand than ever, across all divisions and regions,” said Peter Mohnen, CEO of KUKA Group. “In this context, we see promising long-term growth prospects in new markets, as well as potential pull-forward effects, with customers ordering earlier in anticipation of rising prices and longer delivery times.”

Positive outlook despite difficult times

Despite massive growth and strong figures, KUKA is also feeling the effects of the difficult global economic environment, including those of the war in Ukraine as well as the coronavirus pandemic, with supply bottlenecks, inflation and material shortages. This is also affecting KUKA’s production, with delayed order fulfillment and higher material and logistic costs and has impacted the EBIT and sales revenues of the Robotics division.

“Our entire team is working hard to support our customers in challenging times and to offer the right products and solutions,” said Peter Mohnen. “We remain able to manufacture and deliver, and are optimistic about the future, even if the environment is difficult at present. Automation is not a short-term trend, but a strong long-term development. KUKA is helping to shape this development with the right innovations and products, and we will continue to benefit from this in the future.”

The full financial statement for the first quarter of 2022 can be found [here](#).

KUKA Group

in € millions	Q1/2021	Q1/2022	Change in %
Orders received	890.5	1,264.70	42.0
Sales Revenues	721.6	853.4	18.3
Book-to-bill ratio	1.23	1.48	–
EBIT	8.2	19	> 100
EBIT margin in %	1.1	2.2	–



Systems

	Q1/2021	Q1/2022	Change in %
in € millions			
Orders received	278.6	388.8	39.6
Sales Revenues	225.9	274.0	21.3
Book-to-bill ratio	1.23	1.42	-
EBIT	11.5	16.8	46.1
EBIT margin in %	5.1	6.1	-

Robotics

	Q1/2021	Q1/2022	Change in %
in € millions			
Orders received	303.4	399.8	31.8
Sales Revenues	227.3	213.5	-6.1
Book-to-bill ratio	1.33	1.87	-
EBIT	5	-1.7	- > 100
EBIT margin in %	2.2	-0.8	-

Swisslog

	Q1/2021	Q1/2022	Change in %
in € millions			
Orders received	152.3	180.1	18.3
Sales Revenues	143.3	168.2	17.4
Book-to-bill ratio	1.06	1.07	-
EBIT	2.4	8.2	> 100
EBIT margin in %	1.6	4.9	-



Swisslog Healthcare

in € millions	Q1/2021	Q1/2022	Change in %
Orders received	58.7	57.6	-1.9
Sales Revenues	47.9	54.5	13.8
Book-to-bill ratio	1.23	1.06	-
EBIT	0.5	2.2	> 100
EBIT margin in %	1.0	4.0	-

China

in € millions	Q1/2021	Q1/2022	Change in %
Orders received	156	308.1	97.5
Sales Revenues	110.3	177.8	61.2
Book-to-bill ratio	1.41	1.73	-
EBIT	-1.8	4.3	> 100
EBIT margin in %	-1.7	2.4	-

KUKA

KUKA is a global automation corporation with sales of around 3.3 billion euro and roughly 14,000 employees. The company is headquartered in Augsburg, Germany. As one of the world's leading suppliers of intelligent automation solutions, KUKA offers customers everything they need from a single source: from robots and cells to fully automated systems and their networking in markets such as automotive, electronics, metal & plastic, consumer goods, e-commerce/retail and healthcare. (As at December 31, 2021)